



HEADQUARTERS ALLIED JOINT FORCE COMMAND NAPLES

QUARTIER GENERAL DU COMMANDEMENT INTERALLIE
DE FORCES INTERARMEES NAPLES

J8 FINANCIAL DIVISION
PURCHASING AND CONTRACTING BRANCH

Via Madonna del Pantano, 80014 Giugliano in Campania (Naples) Italy



Our Ref: JFCNP/J8/P&C/MCB/18

Tel: +39 081-721-2074

Date: 31 July 2018

NCN: 433 + ext. 2074

Fax: +39 081-721-8401 (P&C)

TO: Distribution List for Competitive Bidding

SUBJECT: Notification of Intent (NOI) to issue an Invitation for Liquors/Spirits & Perfumes/Cosmetics Consignment Bidding for the MWA International Store at JFC Naples, Italy

REFERENCE: A. Bi-SC Directive 60-70

1. In accordance with the stipulations of the Bi-SC Directive 60-70, Annex B, the following information is provided for an Invitation for Consignment Bidding (ICB) that this Headquarters has the intention to release:

ICB reference number: ACO-NAP-18-27

Title of ICB: Liquors/Spirits & Perfumes/Cosmetics Consignment for the MWA International Store at JFC Naples, Italy

Requirement: To provide a comprehensive, all-inclusive cost and high-quality consignment service for Spirits/Liquors & Perfumes/Cosmetics products on a consignment basis to multi-national military and civilian personnel at JFC Naples Headquarters.

The Consignment will operate within the MWA International Store at JFC Naples Headquarters, located at Via Madonna del Pantano, Lago Patria, 80014 Giugliano in Campania, Naples.

Type of contract: Consignment Contract

Actual sales volume: For the period Jan 2017 through June 2018 = 1,028,000.00 euro (Liquors/Spirits: 382K and Perfumes/Cosmetics: 646K). Total 2017 sales were 741,000.00 euro (471K for Perfumes/Cosmetics and 270K for Liquors/Spirits) Total 2018 sales to 19 June are 287,000.00 euro (175K for Perfumes/Cosmetics and 112K for Liquors/Spirits)

Estimated sales volume: Cumulative for the five-year period of this contract (with annual estimate of up to 800K) = up to 4,000,000.00 estimated

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Period of performance: One Base year: 1 December 2018 – 31 Nov 2019 with further four one-year extension options

Classification: NATO UNCLASSIFIED

Planned issue date: 10 September 2018

Planned bid closing date: 29 October 2018

Bidding Procedure: Two Sealed Envelopes – best value, compliant bidder

Eligibility: Eligible sources are restricted to governmental or commercial entities to perform the service in NATO Headquarters and satellite sites, that are (1) chartered/incorporated within NATO-member nations that provide the funding for the ACO/ACT HQs and/or specific requirement and (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-member nations.

Bidders must be legally authorized to provide these kind of services in Italy, attend the Mandatory Site Visit, performed at least five (5) years contract/service within the last five (5) years under contracts/business arrangements substantially similar in scope and in magnitude to the requirements described in this solicitation, and provide all information relevant to judge past performances in similar activities.

Service locations: Headquarters JFC Naples Community Center

Partial Bidding: Is Not Authorized

Web site: <http://www.aco.nato.int/page136374522.aspx>
www.ebidexchange.com/aco

The HQ JFC Naples J8 P&C Branch will directly mail this IFIB to all potential bidders and will post the tender documents on the Web site above. You are hereby invited to nominate, by facsimile or email and before 03 September 2018 the name, full address, Point of Contact(s), telephone and facsimile number, of other potential bidders established within your country. This and any other correspondence should be addressed to:

HQ JFC Naples
J8 - Purchasing & Contracting Branch

Mrs. Mary Carmen BIANCO
Via Madonna del Pantano, Loc. Lago Patria,
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SUBJECT: **Notification of Intent (NOI) to issue an Invitation for International Bidding (IFIB)** for
Liquors/Spirits & Perfumes/Cosmetics Consignment Bidding for the MWA International Store at
JFC Naples, Italy

and:

Mr. Vincenzo PORRECA
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80014, Giugliano in Campania, (Naples) ITALY
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E-mail: vporreca@mwanaples.org

[ORIGINAL SIGNED]

signature

Mary Carmen BIANCO
Contracting Officer
Allied Joint Force Command Naples
J8, Purchasing and Contracting Office